

Your flexible route to Smart FM



What is CloudFlex?

Why switch to CloudFlex?

Choose your package

Choose your modules

Why go Platinum?

Contact us

What is CloudFlex?

CloudFlex brings the power of smart technology and smart people under one simple, flexible model. No long-term commitments, no inefficiencies, just smarter Facilities Management.

Smart Technology



Our industry
leading workflow
management platform



Queen's Award for Enterprise
Innovation in 2019

Smart People

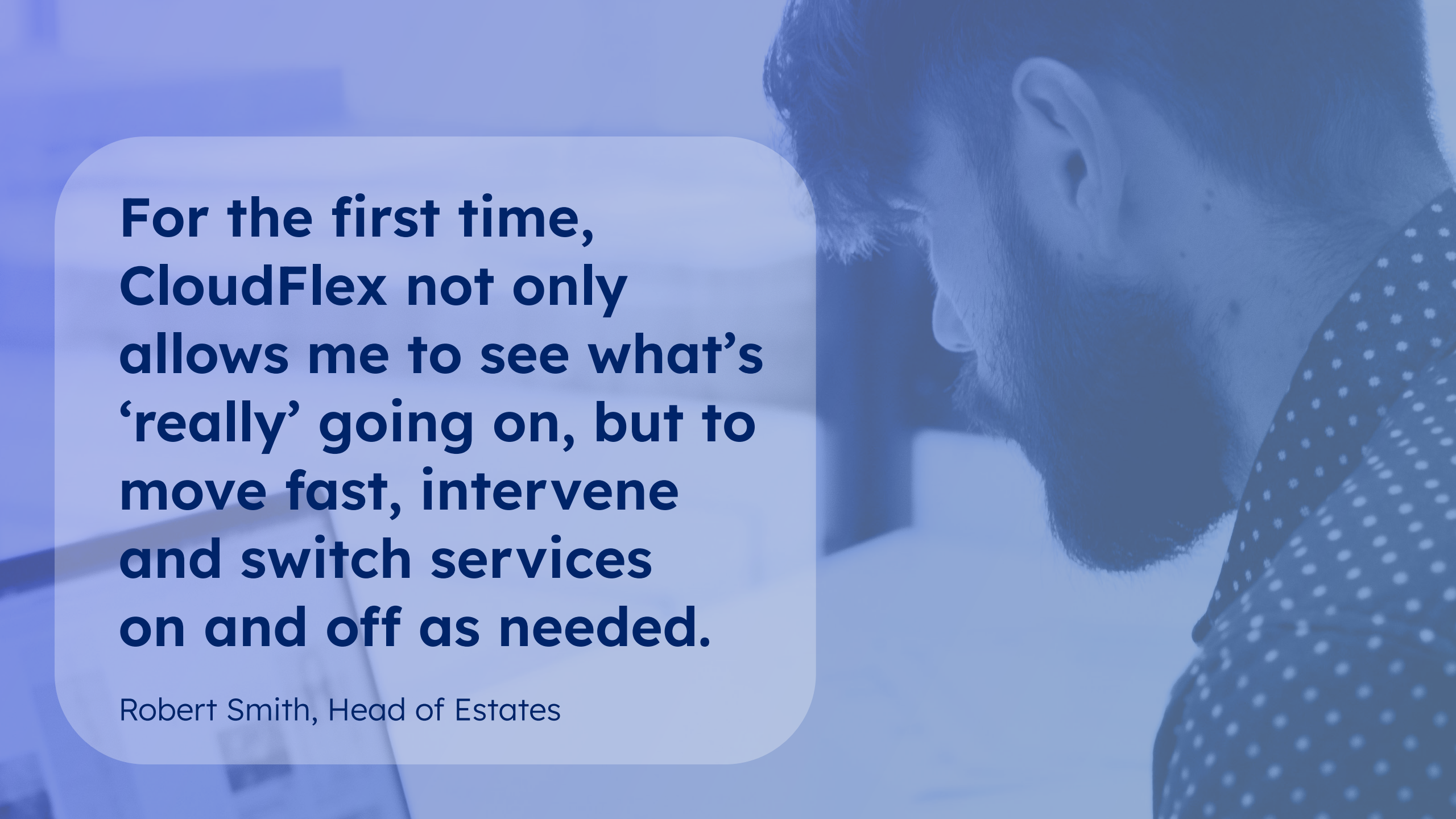
Expert people
support for
unmatched
efficiency

Why switch to CloudFlex?

For successful Facilities Management you need not only the best technology but also the best People Services.

When Smart People and Smart Technology are combined, you have Smart FM.

- Fully flexible contract
- Unmatched compliance guardrails
- Total visibility and control across your estate
- Optimised workforce
- Spend control
- Reduce your Average Job Value (AJV)
- Reduce your work order volume
- Reduce all maintenance costs

A background image of a man with a beard, wearing a dark shirt with white polka dots, looking down at a laptop screen. The image is overlaid with a semi-transparent blue filter. On the left side, there is a white rounded rectangle containing text.


**For the first time,
CloudFlex not only
allows me to see what's
'really' going on, but to
move fast, intervene
and switch services
on and off as needed.**

Robert Smith, Head of Estates



Save money

CloudFlex gives you full
visibility and control
over every FM expense



CloudFlex puts control of our FM spend firmly back in our own hands, with the ability to flex with the changing needs of our business. And Guaranteed Outcomes provide us with certainty – achievable as never before.

Julia Street, Chief Operations Officer

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Transform your FM in 4 simple steps

1

2

3

4

Sign up risk-free

Start with a 30-day contract,
with no cancellation penalties.

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Transform your FM in 4 simple steps

2

3

4

**Tailor your service
to fit your needs**

Select just our smart technology,
or add in our smart people services
too for total peace of mind.

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Transform your FM in 4 simple steps



3

4

**Let Cloud
take the strain**

We handle the setup, integration, and onboarding for a smooth transition.

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Transform your FM in 4 simple steps



4

Optimise with
real-time data

Gain full transparency, track
costs and optimise efficiency.

CloudFlex has changed the game for procurement. We can show our business and shareholders that they are getting the best value and service, without heavy negotiation and lengthy contract periods.

Steve Radnor, Head of Procurement



Drive efficiency

CloudFlex achieves 100%
workforce utilisation
and real-time reporting

What is CloudFlex? ☐

Why switch to CloudFlex? ☐

Choose your package ☒

Choose your modules ☐

Why go Platinum? ☐

Contact us ☐

Choose your package

Platinum

- ✓ Freedom workflow management tool
- ✓ Fully flexible contract
- ✓ All Smart People modules
- ✓ Mindsett IoT solution

Gold

- ✓ Freedom workflow management tool
- ✓ Fully flexible contract
- ✓ All Smart People modules

Silver

- ✓ Freedom workflow management tool
- ✓ Fully flexible contract
- ✓ Up to 9 Smart People modules

Bronze

- ✓ Freedom workflow management tool
- ✓ Fully flexible contract

We will guarantee your outcomes

From £95*
per building per month

From £75*
per building per month

From £60*
per building per month

From £40*
per building per month

*prices from, subject to estate size,
number of assets and volume of tasks

What is CloudFlex? ☐

Why switch to CloudFlex? ☐

Choose your package ☐

Choose your modules ☒

Why go Platinum? ☐

Contact us ☐

Choose your Smart People modules

Once you have the Freedom Technology, you can switch on your chosen Smart People Modules, fully flexible, with only 30 days commitment.

PPM and Compliance



Quote Management



Operations



Commercial



Billing



Help Desk



Account Management



Key Account Supervision



Supply Chain



Finance Reporting



[What is CloudFlex?](#)[Why switch to CloudFlex?](#)[Choose your package](#)[Choose your modules](#)[Why go Platinum?](#)[Contact us](#)

Smart People modules **what you'll get**

PPM and Compliance

Scheduling & management of planned activity, control & validation of all compliance certificates.



Quote Management

Reviewing instructions, benchmarking value, ensuring resolution.



Operations

Technical consulting & management of complex tasks & trade impacting events.



Commercial



Billing



Help Desk

Task logging & process management through to completion.



Account Management

Strategic, technical experts championing you as our client, driving agreed outcomes.



Key Account Supervision

First level of escalation, overseeing the Help Desk.



Supply Chain



Finance Reporting



Smart People modules **what you'll get**

PPM and Compliance



Quote Management



Operations



Commercial



Budgeting, data analytics, pricing, reporting, financial control, capex management.

Billing



Task audit & governance to ensure you only pay for what has been evidenced.

Help Desk



Account Management



Key Account Supervision



Supply Chain



Managing relationships, governance, performance & cost of supply chain.

Finance Reporting



Consolidated billing & full accrual management.

The background of the slide is a blue-tinted image of a hand adjusting a slider on a control panel. The panel is covered with numerous small knobs and sliders, suggesting a complex system or a large number of options. The hand is positioned on the right side, with the index finger touching one of the sliders.

Gain control

Choose only the services
you need, with no
long-term commitments.

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Your dashboard puts you fully in control

Through your real-time dashboard you can see what's really going on and control which modules are switched on.

Name

Company Name



Main Portal



Setup



Monitor

PPM and Compliance



Billing



Quote Management



Commercial



Finance Reporting



Supply Chain



Account Management



Help Desk



Key Account Supervision



Operations





**Cloud's outstanding
PropTech and workflow
management tools combine,
putting us at the forefront
of asset and property
management technology.**

Bill Manton, Chief Technology Officer

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Why go Platinum?

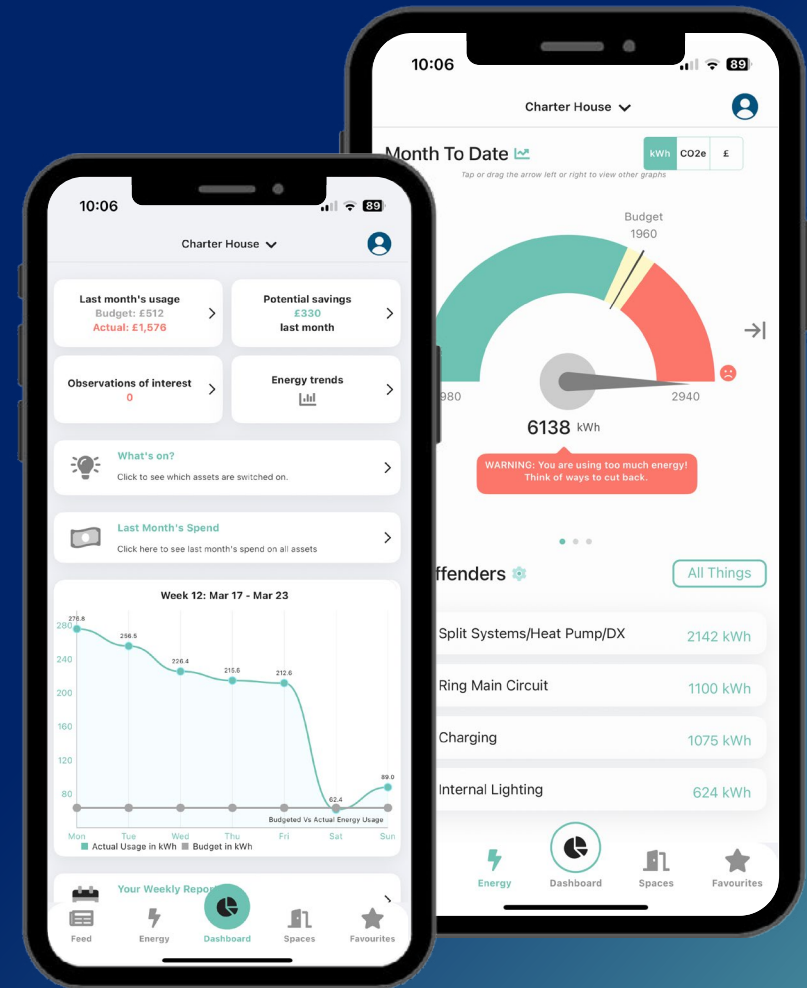


MINDSETT

Be First to the Future

Mindsett PRISM® our IoT solution is taking the market by storm, and recognised as a leader in Asset Management Solutions.

By enabling both Mindsett PRISM® and Freedom technologies, Cloud can Guarantee Your Outcomes, providing you with unrivalled certainty over how your estate and assets are performing.



Named in the 2024 PropTech Top 50

PROP TECH50

Mindset PRISM® in more detail

Mindset PRISM® fits to your building's distribution board and is the first IoT platform that does not rely on sensors.

Using sensors means that your system has multiple points of failure. By channelling all of your electrical assets through the Mindset PRISM® box, you have just one source of truth.

We tell you how your assets can
save energy

We tell you when your assets
need replacing

We tell you when your assets are
going to breakdown



Gartner®

Recognised by Gartner as a leader in asset management on 5 separate occasions over the past 24 months.

Hear from our early adopters

When you use Freedom, you are accessing 10 years of research and development with some of the world's biggest brands, and the brightest engineering talent. It is tried, tested and trusted by the best.



Powering the evolution of the TUI retail experience

When partnering with a business over a long period, you might get to witness a transformation; across their physical spaces, their technology, and their people. We were lucky to be a part of TUI's.



Transforming Facilities Management for BPP

Cloud partnered with BPP, a global leader in private education, to manage and deliver all hard services across its 19-building estate, stretching from the south coast to North West England.



Motivated & independent engineers

Freedom provides our supply chain engineers with data at their fingertips, empowering them to deliver excellence for clients like Rank Group. Our real-time feedback functionality is loved by suppliers who feel motivated and happy.

Powering the evolution of TUI's retail experience

Cloud have been working with TUI UK&I for almost a decade, and during that time we have always remained aligned on our desire for innovation and transparency.

With the retail experience of such importance, high-quality services for their facilities are critical. Travel is a heavily regulated industry, so transparent reporting, assurance on compliance and real-time financial controls were also key requirements. This is when TUI UK&I met our Freedom technology.

What Freedom meant for TUI

For the first time ever, it became possible for TUI UK&I to have complete visibility of all maintenance activity and costs in real time, simultaneously improving quality, compliance and value for money, because they were using the Freedom workflow management system.

“ With their innovative systems, transparent reporting and real time data, it was clear that they would be the best fit for our business. At any point in the day I can look on the Cloud portal and obtain real-time data about a task – when it will be completed, who will be doing it, and how much it is going to cost. The commercial finance reporting is second to none.”

Simon Walker, Head of Property, TUI Group

£200k Saved within one year
on maintenance costs

Transforming facilities management for BPP

In 2016, Cloud partnered with BPP, a global leader in private education, to manage and deliver all hard services across its estate, stretching from the south coast to North West England.

Freedom has provided an automated, transparent, end-to-end management system. From the moment an issue is logged to its resolution and invoicing, every step is tracked and locked, eliminating human error. Engineer time is measured to the minute, ensuring BPP pays only for the value delivered.

Cloud adopts a forensic approach to compliance audits, verifying every certificate instead of sampling a percentage. This rigorous methodology ensures total data accuracy, enabling informed decision-making and guaranteeing compliance. For BPP, this has meant reduced risk, enhanced student safety and comfort, and a noticeable improvement in estate quality.

“ We’re delighted with the efficiencies that we’ve already achieved with Freedom. Not only have we experienced major improvements in quality and service delivery, but we have considerably reduced FM expenditure across our estate.”

Mark Griffiths, Director of Group Operations, BPP

£176k

Saved over
three years

£200k

Drop in reactive
job volume

How an engineer is using Freedom at Rank Group

Jimmy is a lead engineer from one of our vendors who uses Freedom to deliver excellence for Rank Group

“Freedom technology is bliss. The proactive monthly visits that are part of the workflow allow for much more forward planning, and the data available gives me everything I need to answer client questions. Before a scheduled visit, I can pull up records in the portal and see if clients have logged any odd jobs. That gives me time to get the parts or materials I need, as opposed to attending the site, assessing and then ordering. Once I arrive at a job, I scan a QR code and get access to a full history of the work done before. The data and documentation at everyone’s fingertips is bringing accountability, transparency and accuracy to our workplace. Although that sounds like extra responsibility, it’s actually really empowering.”

“ Our relationship with Cloud is more than just facilities management. We work in partnership on our environmental strategy. By introducing Mindsett PRISM® to a significant amount of our building’s assets, we have not only achieved a healthy reduction in our energy costs, but improved our business culture around sustainability and behaviours that contribute to our success as an energy and environmentally conscious business.”

Sarah Powell, Director of ESG and Treasury,
Rank Group

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Take the first step towards Smarter FM

I am interested in finding out more about CloudFlex:

Register your interest



0844 357 3560

cloudflex@cloudfmgroup.com

cloudfmgroup.com

**Pricing within this document is for illustration purposes and may be subject to some variances based on building or asset type